

Genmega and Allpoint Wireless

Two Reliable Solutions with One Unified Goal: Success

Since 2006 Genmega has been a manufacturer and provider of ATM and Transactional Kiosk solutions with well over 150,000 units deployed worldwide. They've been renowned by hundreds of operators as the premier option with respect to reliability, speed, and service. The equipment is made to last for years. Software updates are designed to be completed in a lightning-fast manner. Customer service is showcased by an outstanding team that has always demonstrated the highest level of attention for support. Wherever you are, you'll find a reliable Genmega ATM or kiosk to service your needs.

Over the past decade, Allpoint Wireless (known in ATM industry as Wireless ATM Store) cultivated a network of ATM customers and distributors across the country as they rolled out the most affordable ATM connection program to date. The wireless project was launched as a mechanism to aid several current, established processing customers who had no other affordable wireless connectivity options. Once a handful of very reputable operators were able to see that the solution worked as advertised, it was only a matter of time before the word got out. Over the early years, many affiliates and associates provided an avalanche of referrals that propelled the operation from a project with a humble intent, to a full scale IoT solution capable of satisfying far more sophisticated requirements in a growing list of other industries.

With a firm foothold in the ATM industry, it was no shock that there were numerous crossover installations amongst customers who also deployed other financial equipment found regularly within arm's

reach of many prime ATM placements. It was quickly discovered that the solution could accommodate the bandwidth and networking requirements beyond their initial intention. Jukeboxes and credit card readers were some of the early indicators that the ceiling was higher than previously thought. While the entire planet went on pause in 2020 because of a worldwide pandemic, Allpoint Wireless found unprecedented opportunities for more connections than ever before. Undeniably, the most frequently linked devices for these new connections were mostly manufactured by Genmega.



Carolina ATM operates a large cash loading portfolio of over one thousand machines, comprised of over 98% Genmega ATMs. After a series of communication issues going unresolved from their previous wireless vendor, they began to seek out a better option. They began a no-strings-attached evaluation of the Allpoint Wireless devices, and as instructed, deployed the first ten at locations that had plagued them with lackluster cellular coverage and performance. After comparing some of the evaluation devices for a week or so, the test devices in place were working as intended, with connection no longer an issue and transactions processing quickly and smoothly.



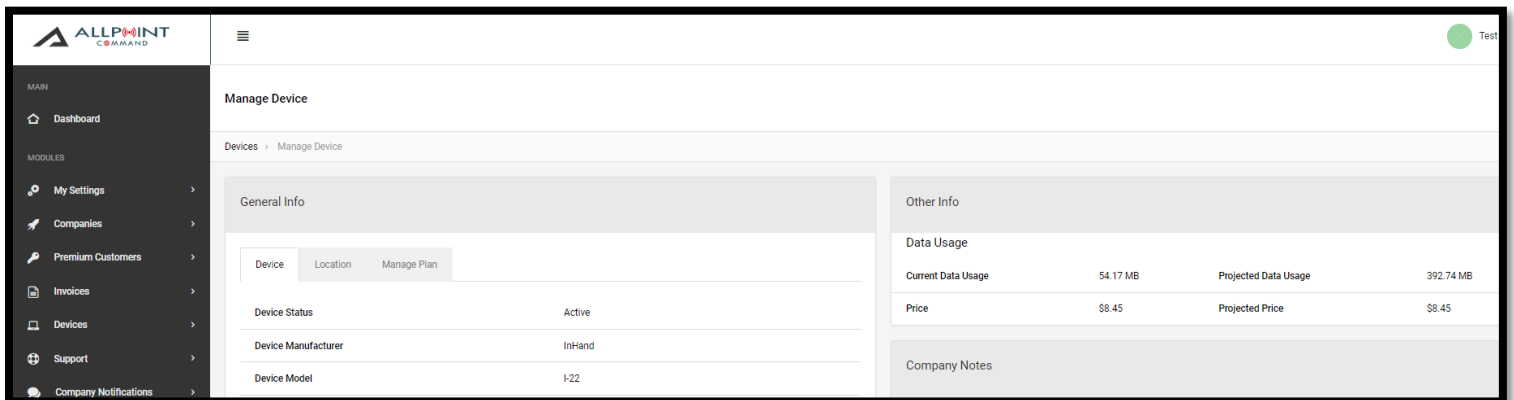
As Carolina ATM continued to grow using Allpoint Wireless devices, they required integration of a secure VPN solution for remote monitoring purposes. Each device is available with a private, static IP address that securely enables larger operators' instant insight to each ATM in real time. The free device monitoring platform, Allpoint Command (APC), is also included for every customer, whether you have 1 device or thousands. APC provides detailed analysis for signal strength, uptime, and a variety of customizable text fields for placement/contact management. If devices are ever misplaced, the portal allows customers the option to geolocate any device online. All of the information that the portal showcases can easily be exported as a CSV file, as well. Carolina ATM found the Allpoint Wireless devices to be the best option for what their business needed the most and was delighted that Allpoint Wireless was also much less expensive than the other wireless vendors in their industry.

RockItCoin, based out of Chicago, Illinois, is a large cryptocurrency kiosk deployer who is exclusively using Genmega Kiosks for all their installations.



They also had a similar experience with past wireless vendors who sold them devices and data plans at premium price points but were underperforming when stacked next to the Allpoint Wireless devices. One major improvement for them was the device management portal, APC, making it effortless to monitor and manage their data usage. Real time notifications are generated when devices are using more data than anticipated or are close to the next closest threshold. This allows any customer to investigate and remedy situations where the cellular data is being abused or lost, which ultimately could result in a costly expense.

For busy locations, occasionally the need for more data may occur, and APC will provide an option to upgrade to the next service plan so that your applications will stay online and in service. Other times, there could be a system glitch or an unintended device accessing your device's internet connection. This would be a perfect scenario where the portal can stop traffic, through an intentional suspension, giving the operator some time to coordinate a service call to resolve the unsolicited data usage, and then resume the intended application without the expense of their device burning through hundreds of dollars of gigabytes under the radar. Allpoint Wireless offers an aggressively priced pay-for-usage model to try and provide every customer with the lowest price for their needs. There are no contracts or service fees, just up-front transparent pricing. RockItCoin understood that when you are paying for a data pool, you're paying for wasted data.



Another flourishing *Genmega* Customer who found success with *Allpoint Wireless*, *Primero Games*, uses the Universal Kiosk for ticket and prize redemption in conjunction with their skill-based gaming solutions. *Primero's*



PrimePay kiosk dispenses cash for tickets that are redeemable from the games themselves, and the wireless devices keep everything connected to the internet for cash management, systems monitoring, and diagnostics. The reliability of the devices was only surpassed by the eagerness of *Allpoint Wireless' dedication* to create a custom configuration which made *Primero's' wireless devices* as efficient and valuable as possible.



Allpoint Wireless worked with the engineers at *Primero Games* to allow a secure inbound management access option to the Linux component of their kiosk's software core. This feature was utilized for software and firmware upgrades to their *PrimePay* kiosks directly with instant confirmation of success. It is all enabled through *Allpoint Wireless' MFA secured VPN tunnel* and is a tremendous value to their technical support team. The price point of the units and data plans helps *Primero* package and offer an unrivaled support program that is available to any customer offering their games. The "plug and play" ease of use also helps to streamline the roll out process for dozens of kiosks across many states happening month after month. For further information on *Primero's PrimePay redemption terminal*, please contact 770-476-0311.

For value, reliability, and efficiency, both *Genmega* and *Allpoint Wireless* are at the top of their industries. These two companies have worked with thousands of customers that watched their ideas turn into solutions. When companies create a great product, sell it at an appropriate price, and stand behind the quality of their work, it is easy to see how they have become so successful. If you have any questions about how *Genmega* or *Allpoint Wireless* could help your business, feel free to reach out to either of them through the emails provided below.

sales@genmega.com
info@allpointwireless.com

Testimonial

"We rolled out a few hundred of our gaming kiosks and redemption terminals within a few months and successfully got each one online with no issues. A major factor for the success of this project was our ability to control and diagnose every wireless box and kiosk individually in real time. This was only available due to the custom software and networking integrations we engineered together."

– Daniel Bachler, *Primero Games*

"Their system is a huge time saver for me. If there are ever any types of issues with the signal or data usage, we are notified very quickly. From that point, I can easily decide if I need to send out a technician or upgrade the service plan for additional data. It's a clear-cut pricing model, very straightforward, and we like that."

– Matthew Thomas, *RockItCoin*

"Their devices not only increased my revenue at those locations, since I was no longer dealing with failed transactions, but they increased my customers' faith in our company. We had a problem and they fixed it. The price point couldn't be better. The remote monitoring system is critical for us and to use it with a fleet of rugged and reliable devices has been great. We couldn't have asked for anything more."

– Matt Rausch, *Carolina ATM*